



### MISSION

Peninsula Family Service strengthens the community by providing children, families, and older adults the support and tools to realize their full potential and lead healthy, stable lives.



### VISION



We envision a community where opportunity, financial stability, and wellness are secured for all.



### VALUES



Integrity
Respect
Compassion
Diversity
Teamwork
Adaptability



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### Peninsula Family Service Locations

Opening doors and changing the lives of our neighbors across the Peninsula.











Santa Cruz

Capitola

### OPENING DOORS, CHANGING LIVES



Welcome to our 2018 Annual Report. Every edition is very special because of what it represents — a sample of the opportunities your support and partnership provide to the most vulnerable members of our community.

In these pages you will find inspiring stories. True examples of the transformation that occurs when determination and hard work meet opportunity. We invite you to read on and learn our stories. Each one is a door to new potential that you helped unlock. Some names and faces may look familiar, some may not. But they all have one thing in common — thanks to you, they now have hope for a better tomorrow.

So many of our neighbors who once felt there was nowhere to turn, that they had no options, and

who only found closed doors, are now on the path to stability and success. And thanks to you, they are now able to dream, set goals for themselves, and work hard to attain them. You gave them back their dignity and their pride. You gave them hope.

The time you have invested by volunteering, the generous contributions you provide, and the deep commitment to our mission you have shown by championing Peninsula Family Service are what make these stories possible.

Together, We Are Opening Doors, Changing Lives.

### A MESSAGE FROM OUR LEADERS

In September of 2017, Peninsula Family Service embarked on a journey of reflection and discovery to map the course our organization will follow over the next four years.

We gained valuable insights through engaging discussions, key stakeholder meetings, participant groups, and staff and donor surveys. With the assistance of subject matter experts, we transformed this knowledge into actionable goals and key performance indicators (KPIs) to track our progress on this journey.

The Peninsula Family Service Strategic Plan FY 18-22 was made possible through the hard work and collaboration of program participants, staff members, donors, volunteers, and our leadership groups. From deep in our hearts, we thank you. We are grateful for your valuable feedback and your participation in this exercise of introspection and growth.

Looking deeply at who we are as an organization and reflecting on our values, especially those of adaptability, teamwork, and diversity, have helped us gain a clearer perspective of how we can continue to make a difference in the lives of our neighbors and become a catalyst of change at the highest possible levels.

This is the vision we share — A Peninsula Family Service that adapts and grows, that is known and respected on the Peninsula and beyond. An organization that community and tech leaders recommend, engage with, and support. An advocate that galvanizes the public about issues that affect us all and informs policy makers about the needs of our neighbors.

Together, we will navigate the uncertainties and become even stronger to succeed in our shared mission to provide children, families, and older adults the tools and support to realize their full potential and lead healthy, stable lives.

Let's continue opening doors, changing lives.

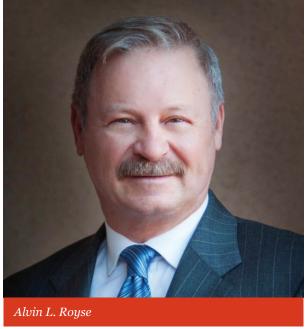
Heather Cleary Alvin L. Royse Chief Executive Officer **Board Chair** 



Reflecting on our values helped us gain a clearer perspective of how we can become a catalyst of change.











# EARLY LEARNING

Our full-day, year-round *Early Learning* program offers the most vulnerable children of our community the tools and support they need to realize their full potential. This program is focused on children ages birth to five years old. Additionally, we have one after-school/summer program in South San Francisco, serving children up to 13 years of age.

We are present from Daly City to Menlo Park, covering the Peninsula with nine child development centers. We have sites that specialize in teen parents and families who are homeless. Based on a family-success approach, we help families access the services they need so their children can thrive. From family engagement activities that can be done at home to a STEM-focused curriculum, we include a vast array of services in our program, such as: behavioral health screenings, medical and dental check-ups, and nutritious meals so children at *Peninsula Family Service* can achieve their developmental milestones and be ready for kindergarten.

This year, we are proud to announce that we completed year one of the *Teacher Lift* program, an initiative that allows our teachers to further their education in Early Learning while also giving *Peninsula Family Service* the opportunity to elevate the quality of service provided to our community. The program includes tuition reimbursement, academic support, financial aid counseling, and a scholarship to pursue or complete an Early Learning—related Bachelor's Degree.

We are very thankful to the Mark and Liz Vorsatz Fund and an Anonymous Family Foundation for their support which launched the Teacher Lift program, and invite you to read the following inspiring story about one of our first Teacher Lift participants.

### A NEW RECIPE FOR LIFE { LIBERTY'S STORY }

LIBERTY JOINED PENINSULA FAMILY SERVICE IN 2016 as a substitute teacher. A pastry chef by trade, she switched careers in search of a better balance between work and home life. At our organization, Liberty feels she has found just the right place. "When I first joined, I was surprised at how many people cared about me as an individual, not just as an employee. My work here is so full of heart. There is passion in every teacher that I work with. We are part of one big family that supports and cares for each other, and we make a difference every single day."

Liberty aims to be that teacher we all remember growing up. Thanks to the support of generous donors like you, Liberty will continue her professional development. She will pursue a Bachelor's Degree in Child Development through a new program that provides our teachers financial support, academic coaching, and work flexibility: the Peninsula Family Service Teacher Lift program. "I start school in the fall at San Francisco State University. Being a working student is difficult but Peninsula Family Service is giving me the tools and flexibility I need to pursue my dream and succeed."

Liberty currently specializes in working with infants. As she does so, she always goes back to a quote someone shared with her, "I put a lawyer to sleep today. I fed a police officer. I read to a nurse. I dressed a firefighter. I fixed the hair of a doctor." And she is right. While we might think of them as just babies, they have their whole lives ahead of them. Liberty helps build that future.

"We need to remember that the children we serve don't always get the care and love they need at home. Our families have been through a lot, and their children bear the weight of that stress. Providing a safe and loving space for them is very important for me." Every day, Liberty provides these children with a place where they can learn, dream, feel safe, and have the same opportunities as other babies.

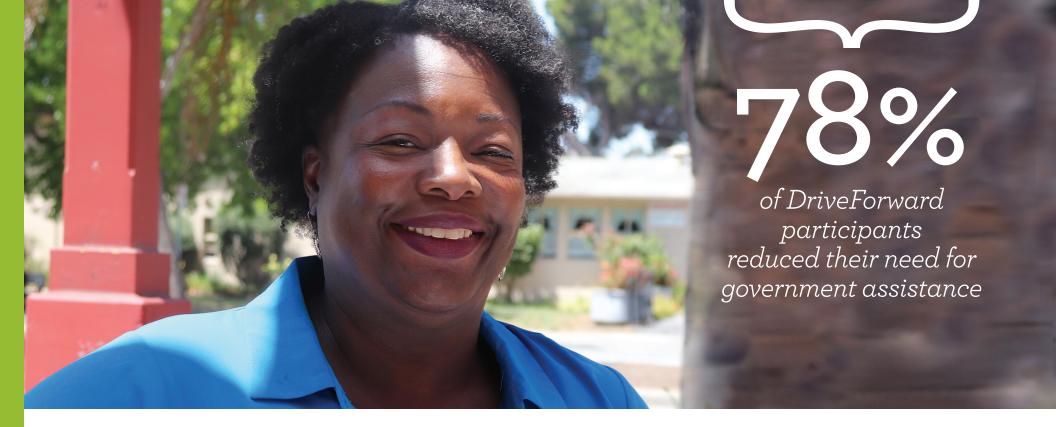
Liberty is grateful for those making education affordable for our teachers. "Navigating financial aid, transcript requirements, and juggling work responsibilities can be daunting. At *Peninsula Family* Service we get support with all that. Your investment in our education is really an investment in the future of our community, and I deeply thank you."



With the Teacher Lift program, Peninsula Family Service is thinking strategically about what is best for the children and for the community in the long term. Better teachers and quality Early Learning are the key to our success as a community.



Our Early Learning program wishes to thank the Foothill Auxiliary to Peninsula Family Service, Palo Alto Weekly Holiday Fund, and Sunlight Giving for their support in fiscal year 17-18.





# FINANCIAL EMPOWERMENT

In fiscal year 17-18, our *Financial Empowerment* program provided financial education workshops for 400 individuals and families. These workshops make it easy for people to learn how to improve their credit scores, budget and save for future goals.

In June 2018, we also held a successful *Peninsula Family Service Thought Leader Series* event on Financial Education. The event included speakers from a variety of sectors and was made possible by U.S. Bank, Silicon Valley Community Foundation, and San Mateo Credit Union.

Our *DriveForward* vehicle loan program continues to help families reduce their daily commute to spend more quality time together, access better employment and educational opportunities, and increase their credit scores with on-time monthly payments. With your contributions, 50 individuals and families benefited from this program, totaling nearly \$500,000 in life-changing loans.

In partnership with Mission Asset Fund, we created five Lending Circles offering almost \$20,000 in no-cost loans, helping 43 families build a stronger foundation for their financial stability.

Our various *Second Careers* employment programs served over 1,200 mature workers last fiscal year. One-on-one discussions and group workshops on topics such as career coaching, resume development, and intergenerational communication helped more than 100 older adults find jobs.

We invite you to read the story of Cassandra, a successful participant of our Mature Worker program who now works for a technology company.

### THE COURAGE TO STAY { CASSANDRA'S STORY }

#### IF THERE WAS ONE THING CASSANDRA WAS

certain of, it was that her position as a mid-level manager at a global computer peripherals company guaranteed her stay in the Bay Area. Born and raised here, she never dreamed of leaving.

One morning, she was informed that her position was being relocated to Texas. Immediately, she chose to stay. "I did not think twice. I had lived here my whole life. I did what I thought best for my kids." With a Master's degree in in Marketing, a degree in Mechanical Engineering, and more than two decades of experience in the technology industry, Cassandra assumed it was just a matter of time for her to land a similar role.

After struggling to find a job, Cassandra learned about the *Mature Worker* program. This partnership between Peninsula Family Service and NOVA Workforce Services in Santa Clara focuses on providing job coaching, resume assistance and one-on-one and group workshops that help older adults navigate the job search past age 50 in order to get back in the workforce and thrive.

Cassandra found the workshops at NOVA to be critical to her success. "By learning about the workforce, we can adjust our own approaches in positive ways and help dispel the stereotypes about mature workers." After a few months, Cassandra found an opportunity with a major technology company. "I have a combination of skills that was difficult for this company to find and I am interested in the business as well, so it is a win-win situation. The group is great, diverse and with a variety of backgrounds."

Cassandra still gets together with some of the Mature Worker program members, and together they explore the hard realities that older adult workers face when looking for a new job. "We try to get together and just touch base on how everyone's doing. The Mature Worker program helps you know that you are not in this alone. We know that ageism is real, but we are not going to give up. Together, we figure out how to work around it, and stay positive."

According to Cassandra, this experience has been very valuable for her. "Sometimes we stereotype people into what roles they should be in. The Mature Worker program gives exposure to possibilities, and it provides support to open doors and change our lives."

Some of Peninsula Family Service's Financial Empowerment programs are made possible in part by grants and partnerships with the California Wellness Foundation, the County of Santa Clara, the County of San Mateo, Goldman Sachs Community TeamWorks, MUFG Union Bank Foundation, the National Council on Aging, the County of Santa Clara, the Silicon Valley Community Foundation, and U.S. Bank Foundation.



Median age at prominent Silicon Valley companies

Median age of our Second Career participants





# OLDER ADULT SERVICES

The Older Adult Services program celebrated very important milestones this year. In June, we took part in celebrating the first anniversary of the San Mateo PRIDE Center, a collaboration between *Peninsula Family* Service, Daly City Partnership, the Outlet of Adolescent Counseling Services and StarVista. This is the first LGBTQ+ center in the city of San Mateo, and our focus is to provide counseling and activities for older adults that identify as LGBTQ+ in this intergenerational center.

The 70 Strong program partnership with the Sequoia Healthcare District continues to expand and reach more of our neighbors. Last fiscal year, more than 8,000 people were reached through our web directory, in-person visits, and navigators stationed in libraries, hospitals, and community centers.

In fall 2017, the Age-Friendly Cities Summit marked the kick-off of our Thought Leader Series. This event helped ignite the conversation around how we could make cities in San Mateo County more age-friendly. As a result of partnerships fostered through the Summit, on July 10, 2018, the Board of Supervisors of San Mateo County passed a funding measure to initiate a pilot project to pursue the World Health Organization's (WHO) "Age-Friendly City" certification for three cities in San Mateo

County—Redwood City, Daly City, and Pacifica. This initiative is being spearheaded by Supervisors David J. Canepa and Warren Slocum.

This is a great example of the community coming together to make a lasting positive impact in the places where we live. We invite you to read our story about another new partnership that will bring guidance to our older adult population on how to live a healthy, sustainable life through gardening.

### ROOTING HEALTHY, SUSTAINABLE LIVING

#### JOHN WAS A MASTER GARDENER IN HIS NATIVE

Michigan. Thirty-five years ago he moved to Silicon Valley and had to put his gardening on hold. Once retired, he became a UC Master Gardener in 2015.

UC Master Gardeners are trained to teach sustainable, healthy gardening to home gardeners. "We strive to create healthy communities, healthy plants, and therefore healthy people," says John. The Master Gardening Program teaches primarily adults, but serves everyone from ages six to 96 and beyond.

Speaking about the partnership with *Peninsula* Family Service, he mentions: "We had a UC Master Gardener Program booth at the 70 Strong program launch. We met with Susan Houston and talked about the possibility to collaborate with the Older Adult Services program. After a few initial visits to the garden at the Fair Oaks Adult Activity Center, our partnership began."

The collaboration formally began in May 2018. John explains: "Initially, we needed to understand more about Peninsula Family Service and the community that you serve. Then, we jumped in and started to revitalize the garden at the Fair Oaks Adult Activity Center to make it an inviting place for people to come enjoy and learn more about gardening."

John knows that gardening is a great physical activity for people; it's good for the mind, body, and spirit, as well as for working with other people and building community. "By just changing a few little things in their own home, people can grow vegetables and flowers and plants wherever they live in a way that is environmentally sustainable. It is a great way to grow wonderful things for their enjoyment."

Regarding working with Peninsula Family Service, John says, "We are very glad to partner with an organization that understands and has a deep connection with our community, and are very grateful to share our gardening knowledge and expertise."

Susan Houston, Peninsula Family Service Vice President of Older Adult Services, makes it clear that the organization is grateful for this partnership. "It is a great addition to our program at Fair Oaks. We are certain it will inspire our older adult participants to learn about gardening in a sustainable and environmentally responsible way to become happier, healthier people, and to build a stronger community."

Our Older Adult programs are made possible in part by generous grants from Bristol-Myers Squibb, Gilead Sciences, Inc., Kaiser Permanente Community Benefit Programs, the Peninsula Health Care District, and the Sequoia Healthcare District.



Our Older Adult participants working in the garden at Fair Oaks with John and Susan



"We are very glad to partner with an organization that understands and has a deep connection with our community, and are very grateful to share our gardening knowledge and expertise."

- JOHN ANDREWS UC Master Gardener Program of San Mateo and San Francisco Counties





# 2018 LIFETIME ACHIEVEMENT AWARD WINNERS: Ken Olivier and Angela Nomellini

When the children of Ken Olivier and Angela Nomellini were young, they attended *Peninsula Family Service's* early care and preschool program. Thus began a deep involvement with the organization that has lasted for almost 20 years.

Ken and Angela are well-known for a wide range of personal and professional accomplishments, and they are beloved for their devotion to building strong communities in the San Francisco Bay Area. Their leadership for *Peninsula Family Service* has included Ken's participation on the *Peninsula Family Service* Board, Angela and Ken's involvement with

the *Hillsborough Auxiliary to Peninsula Family Service*, including as hosts for Auxiliary events, and their steadfast support for the early learning and other programs *Peninsula Family Service* provides.

For example, Ken and Angela were instrumental in the *Peninsula Family Service* capital campaign of 2006 to purchase our current headquarters building in downtown San Mateo.

Without Ken and Angela, *Peninsula Family*Service might not exist today. Instead, due to their involvement and leadership, *Peninsula Family Service* 

is thriving and has expanded its scope to reach more than 12,000 children, families, individuals, and older adults across 22 programs in early learning, financial empowerment, and older adult services.

With great gratitude and admiration, this year we honor Ken Olivier and Angela Nomellini as *Peninsula* Family Service Lifetime Achievement Award Winners.

Thank you, Ken & Angela!

### COMMUNITY PARTNERS OF THE YEAR { OUR AUXILIARIES }

Peninsula Family Service is fortunate to count on three groups of philanthropists that are truly invested in our community. They work hard every day, raising critical funds and spreading the word about the work that we do. With tenacity and passion, they help us open the doors of opportunity and change the lives of our participants, not only as donors themselves, but also as some of our most passionate ambassadors.

Altogether, these groups of leading ladies have been with us for more than a century. And their hard work and commitment to those most in need are astounding. The fundraising efforts led by the Foothill, Hillsborough, and Red-Car-Bel Auxiliaries to Peninsula Family Service this past year resulted in a staggering total of more than \$500,000.

The Hillsborough Auxiliary was founded in 1964 and it is the longest standing of our three auxiliaries. They are experts in creating signature events such as their Thanks for Giving luncheon and their annual black-tie Gala. These events are now traditions that raise critical funds to support our operations and annual Fund-A-Need. www.hapfs.org

**The Foothill Auxiliary** founding members are daughters of the former Valley Auxiliary members. Foothill Auxiliary carries on their tradition of support through year-round activities, including their annual benefit, Holidays on a High Note. They also collaborate with us in activities that support our most vulnerable participants, such as providing backpacks for graduating preschoolers and gym equipment to help children increase their gross motor skills.

The Red-Car-Bel Auxiliary supports the mission of Peninsula Family Service through the operation of a resale shop in downtown San Carlos. This year, they celebrate their 50th year supporting our community. "The Family Tree" has become a landmark of the city, and the sales of their new and next-to-new donated items has raised close to \$2M since they opened their doors in 1968. If you would like to donate new or nextto-new items, please call the shop at (650) 592-6150 before you go. They welcome your donations.

#### The Family Tree

1589 Laurel St., San Carlos, CA 94070

From a black-tie Gala to exquisite floral demonstrations, and an iconic vintage store, our Auxiliaries generate vital funding in ways that clearly show their creativity and their passion. This, among countless small acts of kindness, have made our three auxiliaries the clear choice of Peninsula Family Service for our 2018 Community Partners of the Year.

Thank you from the bottom of our hearts for your commitment to making a difference in the lives of local children, families, and older adults.





www.fapfs.org

### ENGAGEMENT SURVEY

As part of our Strategic Planning process, we compiled a survey that would help us gain input from our donors, volunteers, and the general community about their familiarity with our organization and our programs, their interest in different engagement opportunities, and their preferred communication channels.

The results from that survey are valuable because they help us understand the perspectives and opinions of many who have long shared in the mission of Peninsula Family Service, as well as those who are part of our community but are new to who we are and what we do.

The voices of those of you who responded are helping us set our direction for the future in areas ranging from communications to events to engagement opportunities.

You told us you would like to learn more about our different program areas and the people that we serve. You told us the types of events you would like to participate in, and whether or not you would also be interested in volunteering. Regarding communication topics, Peninsula Family Service facts and figures are at the top of the interest list, with participant stories and older adult program updates in a close second place. We have heard from you who completed the Survey that you prefer e-mail and online newsletters, with direct mail in second place. In terms of frequency, quarterly e-mails and newsletters seem to be the preferred option among all respondents.

You told us that *Peninsula Family Service* is seen as an organization that is effectively run, financially responsible and trusted. You recognize our low

overhead cost and programs that answer the needs of the community are compelling reasons for donors and volunteers to support the mission of our organization.

We would like to thank you for providing these valuable insights, which will help us bring more relevant communications to you. We also invite you to continue providing your feedback. We will always be happy to hear what you think about our efforts and your ideas on how we can become more relevant and effective.

To send your comments, write to Marijose Alvarado, Communications and Marketing Manager, at malvarado@peninsulafamilyservice.org or via postal mail at 24 Second Ave., San Mateo CA, 94401. Do expect that surveys are now part of our ongoing communications plan. Please let us hear from you—you help us build the brightest future for *Peninsula Family* Service and all we serve.



Intuit volunteer day at Haven Child Development Center

# BECOME A PART OF OUR FAMILY!

Volunteers are the heart of Peninsula Family Service. They support our cause every year by using their time and effort to build a better, more inclusive community. Join the family and make a difference in one of our core areas: Early Learning, Financial Empowerment, or Older Adult Services. With 22 programs in 21 locations and 1 virtual site, volunteering opportunities abound!

IF YOU WOULD LIKE TO VOLUNTEER WITH PENINSULA FAMILY SERVICE, VISIT OUR WEBSITE:

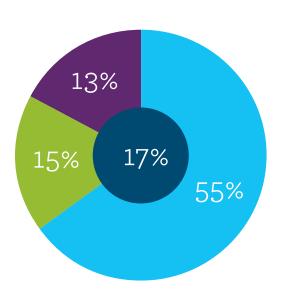
OR SEND AN EMAIL TO:



### OUR FINANCIALS

At Peninsula Family Service we believe in transparency and accountability. The charts below provide a snapshot of how your support is distributed. This is a visual representation of how your financial contributions reach the most vulnerable in our community.

#### FY 17-18 PROGRAM EXPENSES

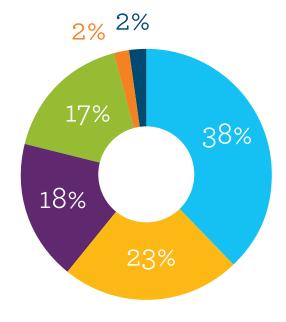


#### EXPENSES: \$13,106,526

- 55% Early Learning
- 15% Financial Empowerment
- 13% Older Adult Services
- 17% Core Support Services, Leadership and Innovation

In total we spent \$13,106,526 of which \$10,902,809 (83%) was for program expenses and \$2,203,717 (17%) was for core support services, leadership and innovation.

#### FY 17-18 REVENUE



#### REVENUE: \$13,209,963

- .38% State Contracts
- 23% Local Contracts
- 18% Federal Contracts
- 17% Philanthropy
- Client Fees
- Endowment. Investment. Loan Interest & Other

### THE SOBRATO CHALLENGE IS BACK!

TRIPLE the impact of your donation with a 2:1 match from the Sobrato Family Foundation! We have been awarded a challenge grant that could raise more than \$360,000 for vulnerable children, families and older adults in our community.

But the clock is ticking: we must raise \$120,000 in new and increased donations during fiscal year 18-19 to earn a \$240,000 match. Invite your friends and family to triple their impact and make a difference in the lives of our neighbors today.

www.peninsulafamilyservice.org/donate





### $\overline{UPCOMING}$ *EVENTS*

#### THOUGHT LEADER SERIES EARLY LEARNING SUMMIT

October 17, 2018 - 8:30 a.m. The Mercy Conference Center, Burlingame

Join Stanford University and UC Berkeley professors, local leaders, and members of the community to learn more about brain science in the early years, the achievement gap before age 5, and how we can professionalize the Early Learning field.

#### CIRCLE DONOR APPRECIATION EVENT

October 17, 2018 Kohl Mansion, Burlingame

Peninsula Family Service is fortunate to count on the dedicated philanthropy of many individuals and community partners who we celebrate at this event. This year, we also honor Ken Olivier & Angela Nomellini as our *Lifetime Achievement* Award Winners, and our Foothill. Hillsborough and Red-Car-Bel Auxiliaries as our Community Partners of the Year.



### STRATEGIC PLAN { OUR 2022 VISION }

In September of 2017, Peninsula Family Service embarked on its Strategic Planning process to set the course that our organization will follow for the next four years.

Through surveys and discussions, participants, staff, Board and leadership group members, partners, auxiliary members, donors, and volunteers provided valuable insights on where Peninsula Family Service is today, what they think our focus should be, and how they think we can become more effective and sustainable in the future.

Consultants and experts in different fields were also critical partners in the work led by Heather Cleary, Chief Executive Officer and Tessa Solomon, Director of Strategic Initiatives, and provided invaluable guidance and assistance in identifying the areas where we can have the largest impact. These goals swill serve as our "roadmap" to navigate the current economic, political, and social trends to help our community thrive.

Building on the efforts of the previous strategic planning process, the Mission, Vision, and Values of our organization remain unchanged. The goals that we have identified are represented in the graphic on the next page. We have also added an exciting component to the FY 18-22 Plan: A dashboard of Key Performance Indicators (KPIs) that will help us gauge our progress and more effectively track the impact of our efforts.

We are excited about the road ahead and we know that you are too. Your support, whether through joining an auxiliary, volunteering your time or expertise, or by

making a gift, will help us put this plan into action and continue opening doors and changing the lives of our neighbors for years to come.



This "roadmap" will help us navigate the current economic, political, and social trends to help our community thrive.



This Strategic Planning process was made possible through the support of the Sand Hill Foundation and the Silicon Valley Community Foundation.

#### MISSION

Peninsula Family *Service strengthens the* community by providing children, families and older adults the support and tools to realize their full potential and lead healthy, stable lives.

#### **VALUES:**

#### DIVERSITY

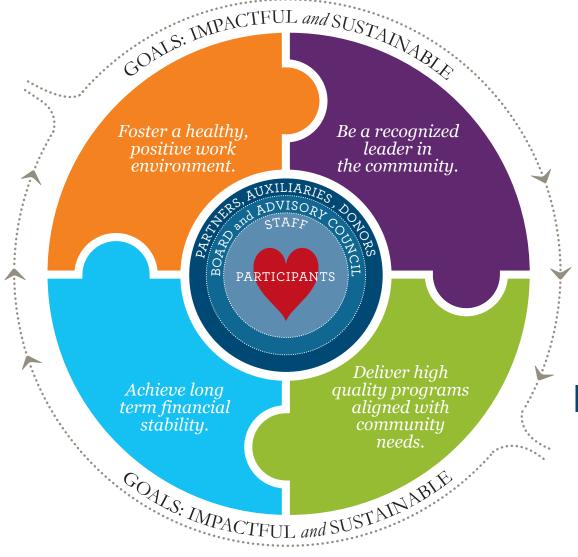
We welcome all without regard to race, ethnicity. religion, country of origin, age, language, abilities, sexual orientation or gender.

#### **TEAMWORK**

We work collaboratively to deliver services and solve problems.

#### **ADAPTABILITY**

We monitor changes in our environment and plan accordingly.



#### **VALUES:**

#### **INTEGRITY**

We hold ourselves accountable to the highest ethical and professional standards.

#### RESPECT

We treat everyone with dignity, moděling courtesy and civility.

#### **COMPASSION**

We strive to understand the life experiences, perspectives and interests of others.

#### **VISION**

We envision a community where opportunity, financial stability, and wellness are secured for all.

**SAMPLE MEASURES** OF SUCCESS 2022

Kindergarten Readiness

Increase **Credit Scores**  Improve Older Adult Nutrition

### PLANNING FOR A LASTING LEGACY



"I wanted to invest in an organization with real staying power, and Peninsula Family Service has that in spades." So spoke John Carver about his decision to include Peninsula Familu Service in his estate plan and

ensure that his philanthropic vision and impact are felt for years to come.

Originally introduced to Peninsula Family Service by 2017 Lifetime Achievement Award winner,

Ruth Wisnom, John quickly made his mark through his generous support and intelligent leadership as a (former) member of the Board of Directors and a (current) Advisory Council member.

When John chose to include Peninsula Family Service as a beneficiary to his charitable remainder trust, he also joined the Legacy Partners program. "Through a charitable remainder trust, I made a meaningful donation, received a charitable deduction at the time I created the trust, and I receive lifetime income."

There are multiple ways to meet your goals for yourself and your family, and strengthen our community over

the long-term, by a legacy plan that includes Peninsula Family Service. Possible vehicles of legacy giving include: 1) A simple bequest; 2) listing Peninsula Family Service as a total or partial beneficiary of a life insurance plan or retirement plan; 3) fulfilling required distribution rules for IRAs for those age 70 1/2 and older; 4) gifts that provide lifetime income and more. In all cases, please consult with your estate planning advisor.

FOR MORE INFORMATION CONTACT: Deborah Miller, Vice President of Advancement dmiller@peninsulafamilyservice.org (650) 403-4300, Ext. 4412

### IN MEMORIAM { A CELEBRATION OF LIFE }

Aron H. Hoffman } A beloved member of our organizational family, Aron Hershel Hoffman, passed away peacefully on March 30, 2018. Aron had a strong sense for numbers, a collaborative style, and an aptitude for big-picture thinking that characterized the rest of his professional life as an Accountant and Public Servant. Aron met his beloved wife Linda in San Francisco during an audit and after a few months they were married for the next 48 blissful years.

Aron's commitment to his community was a constant hallmark throughout his life. He sat on the boards of numerous local organizations, was a committed Rotarian, was elected to the San Mateo City Council, and served as the Mayor of San Mateo in 1984 and 1985. He had a great appreciation for our Older Adult Services program.

Aron's dedication to those who need it most will live on as his family continues the legacy of his work.

Roland Lampert } Peninsula Family Service will deeply miss Roland Lampert, a long-time supporter and friend who passed away at age 93 on December 29, 2017 in Redwood City, California.

Roland was born May 6, 1924 in San Mateo, California to Masha and Israel Lampert. He was a San Francisco Bay Area resident until 1942, when he enlisted in the Navy and moved to Chicago. He returned to finish his studies at UC Berkeley and married in 1948, raising three children with his wife, Audrey.

Roland was one of the first developers in Silicon Valley and was still very much involved in his own real estate

projects until his passing. He was a presence in our local community, and served on the board of Peninsula Family Service for many years. His contribution of a building in 1998 helped address critical facility needs and lay the foundation of who we are today.

Margaret Ann Niven } Margaret Ann Niven is fondly remembered for her years of service as both a Valley Auxiliary member and as Director of Development for Peninsula Family Service, raising money for our programs for children and family counseling services. In later years, she was a member of our Older Adult Advisory Committee.

We thank you for your kind donations received in memory of our friends.

### DONOR LISTING { THANK YOU FOR YOUR CONTRIBUTIONS }

#### Visionary Circle (\$100,000+)

Kenneth Olivier and Angela Nomellini

#### Humanitarian Circle (\$50.000+)

Sandra McLellan Behling and David Behling Inger and Norbert Bischofberger Hurlbut-Johnson Charitable Trust Natalie and Ron Lynch

#### Heart of Gold Circle (\$25,000+)

Agapi and Bruce Burkard

#### CEO Circle (\$10,000+)

Anonymous Julie and Jim Borden Susan Bullis The Glastenbury Foundation Joanne and Jon Goldstein Melanie and Kurt Hoefer Linda and Aron\* Hoffman and the J.H. Robbins Foundation Elizabeth and Warren Jenson Carole Middleton Betsv and Bill Pace The Joseph G. Prone Foundation Elaine and Graham Smith Judy C. Swanson Jessica and Chris Varelas Mark and Liz Vorsatz Fund Howard and Betty White Foundation

#### Champion Circle (\$5,000+)

Anonymous Shannon and Clint Brayton Jennifer and Michael Buckley John Carver Ginn Family Foundation Linda and Brian Grasberger Wells and Henry Hamilton Deborah and Michael Harrison Joyce and Bill Hetts

Khristine and Gordy Holterman Maryellie and Rupert Johnson Diane Kounalakis and Jeff Baxter Emily Leisy Anthony McCusker Kellie and Jim Mevers Jill and Tom Pulley The Raiser Family Patti Kezerian Rosenthal Alvin L. Royse Sara and Kyle Ryland Nancy Scheinholtz Barbara Scott Courtney and Michael Selfridge Mervle Thompson Lynn and Brad Tuthill Megan and Joseph Winters

#### Leadership Circle (\$2,500+)

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