















The Faces of Change 2018-2019 ANNUAL REPORT



WHO WE ARE



EARLY LEARNING

We serve children and families by teaching and keeping children safe at our Child Development Centers. This allows parents to work, interview, or build job skills.



One of six infants in our infant room at headquarters, San Mateo



FINANCIAL EMPOWERMENT

Our Second Careers Employment Program offers opportunities for adults age 55+ to develop job skills, be coached on resumes and interview prep, and re-enter the workforce through paid internships.



Second Careers Employment Program participant, Timothy



OLDER ADULT SERVICES

The Fair Oaks Adult Activity Center welcomes adults age 55+ to healthy meals, access to health screenings, exercise classes, referrals, and social activities five days a week.



Foothill Auxiliary member Kris Forbes and Rosa at Fair Oaks Adult Activity Center

MISSION

Peninsula Family Service strengthens the community by providing children, families, and older adults the support and tools to realize their full potential and lead healthy, stable lives.

VISION

We envision a community where opportunity, financial stability, and wellness are secured for all.

VALUES

Integrity Diversity
Respect Teamwork
Compassion Adaptability

PENINSULA FAMILY SERVICE LOCATIONS







ADULTS
3 OLDER ADULT CENTERS AND
11 SENIOR PEER COUNSELING
GROUP SITES









Financial Empowerment



Older Adult Services

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A MESSAGE from the CEO and BOARD CHAIR

As we look back over the past year, we reflect on the faces of our program participants as they work to overcome daily barriers, realize their full potential, and lead healthy, stable lives. We also see the faces of our Board and Leadership groups, Auxiliary members, volunteers and donors, and our government, corporate and community partners. Our extended family includes each of you as we work together to strengthen our community. Within the following pages, you will see many faces and read inspirational stories of our participants and supporters.

This year we have accelerated our work and emphasis on our value of diversity: ALL ARE WELCOME **HERE** at Peninsula Family Service (PFS). To reflect this, we have refreshed our logo to show our commitment to inclusion, and to feature our tagline: Opening Doors, Changing Lives.





We have committed to ongoing strategic engagement to promote Diversity, Equity, and Inclusion (DEI) at all levels of our organization. Over the last five months, our Board, Leadership Team, and DEI Committee received DEI and anti-bias training. Our DEI Committee is continuing the effort by developing goals around key areas in the organization such as policy, organizational events, and communication.

New partnerships are underway, including our DriveForward Electric program with Peninsula Clean Energy (PCE). Qualifying *DriveForward* car loan applicants who choose to purchase a plug-in hybrid electric vehicle (PHEV) will receive a \$4,000 incentive from PCE to reduce the cost of their car.

We continue to provide leadership in our community and to foster civic participation. With 2020 the year of the US Census and multiple elections, we have pledged to do everything we can to encourage all of our neighbors to participate in these civic activities. We are dedicated to making sure our community's voices are heard and needs are met.



We are especially grateful to have the opportunity to partner with each and every one of you as we work together to strengthen our community and make it a better place for all.

We thank you,

Heather Cleary

Chief Executive Officer

Al Royse Board Chair

PAST LOGO

NEW LOGO



EARLY LEARNING

We open doors to learning, health, and stability for children.

We change lives by providing high-quality, innovative early learning, and helping parents nurture their children's development during the critical first five years.



Cristina Huezo of the Chan Zuckerberg Initiative read one of the children's favorites, If You Give A Moose a Muffin at the Haven Child Development Center.



We support 603 students in our Child Development Centers and Home-Based Program every year.



Our 89 Early Learning teachers are dedicated to helping our students learn and grow.

BOOK BUDDIES and **COMMUNITY PARTNERS**

Helping children and families in our community grow and thrive truly takes a village. We cannot close the achievement gap, or help our families become financially stable, without the support and partnership of our Corporate and Community Partners. Often, as we get to know these partners, one touchpoint grows into a deeper, long-term relationship.

This is the case for the Insurance Industry Charitable Foundation (IICF), a unique nonprofit with a mission to enrich lives by uniting the collective strength of the insurance industry through grants, volunteer service, and leadership. With gratitude and thanks to PFS Board member, Kurt deGrosz, and his business partner, Brian Hetherington of ABD Insurance, we received a \$10,000 grant from IICF to support Early Learning services for children and families overcoming homelessness.

After learning more about our work, Melissa-Anne Duncan, Executive Director of IICF Western Division, made a second special donation through their partnership with Sesame Workshop (the education arm of Sesame Street). IICF donated over 500 books so that every child at our nine centers and home-based services could take home their very own copy of *Book* Buddies, written in English and Spanish, featuring Sesame Street's favorite duo, Bert and Ernie. This gift

supports multiple goals that encourage reading, parent-child bonding, and quality family time.

Ann Torres, Site Manager of Mission Child Development Center reflected, "Our children were so excited and began to read the books right away. When their parents picked them up that day, they couldn't wait to share the gift. The fact that it's dual language helps our parents with their English, too!"

Thank you Insurance Industry Charitable Foundation and Sesame Workshop for lighting up the faces of our children. Your generosity helps change lives!



Toddlers at the First Step program sat in rapt attention as Andrea Jones, co-lead of The Big Lift, and daughter, Lyla, assumed the roles of Elephant and Piggie, from Mo Willem's popular book series.

WEEK OF THE YOUNG CHILD

Every April, we celebrate our nation's youngest learners during the Week of the Young Child™. The children and teachers in our Early Learning programs make the week fun with a variety of activities: nature walks, crazy hair day, and pajama parties. We invite the community to visit our sites for story hour. Promoting early literacy is a focus of our programs and reading aloud to children helps foster social-emotional skills and exposure to quality literature. Our children love visitors, and really enjoy seeing friendly new faces. We are grateful for all of our Corporate and Community Partners and volunteers who took time to read to our children this year.



Jeremy, a toddler at First Step, points out the bear to Kailyn FitzGerald of the Sobrato Family Foundation.



FINANCIAL EMPOWERMENT

We open doors to financial education, services, and tools.

We change lives by empowering individuals to take control of their financial futures.



Ana, one of the first participants to obtain a DriveForward Electric loan

All of our participants receive financial education that covers banking, credit, and budgeting basics to help individuals and families gain knowledge to attain and maintain their economic self-sufficiency. This year our participants saw:



in monthly household income



in public assistance support



LISTEN for GOOD

As part of our strategic goal to provide high-quality programs aligned with community needs, we conduct evaluations to understand the measurable impact of our programs on our participants, and to identify areas for improvement. Developing assessment tools that effectively capture participant feedback is always a challenge, thus we were fortunate to partner with Fund for Shared Insight and Sand Hill Foundation to adopt the Listen for Good program.

The Listen for Good model provides a tool to capture high-quality feedback to help us improve programs and communicate back to our participants. We have captured valuable data on the impact of our Financial Empowerment and Second Careers **Employment Programs.**

In addition to measurable outcomes, we solicit feedback to help improve programs. For instance, Second Careers Employment participants requested increased training for computers, language, and other skills, as well as more guest speaker presentations. As a result of this feedback, the program manager strengthened the training referral programs, and is building additional partnerships with community colleges, and adult schools. These and other partners are providing free or low cost training resources for adults age 55+ to gain job coaching assistance and new relevant skills to successfully reenter the workforce.

In Financial Empowerment, respondents provided feedback on the wait time between their DriveForward auto loan application and notification approval. As a result, we added a process to streamline low-risk loans. This change will expedite participant access to financing their own vehicle, allowing them to overcome transportation barriers that impact their ability to go to work, take children to school, or attend training programs.

We continue to review the feedback and examine ways to improve our program delivery and the participant experience. We are grateful to Fund for Shared Insight and Sand Hill Foundation for providing a system that helps us gather participant feedback and tap into their expertise and lived experiences, often providing the most effective solutions to problems and issues we are trying to solve. By doing so, we work towards our mission to help participants realize their full potential, and lead healthy, stable lives.



FINANCIAL EMPOWERMENT **FEATURED RESULTS:**

76%

of workers age 55+ in our Second Careers Employment Program said our services met their needs "very" or "exceptionally" well.

58%

of respondents in the Second Careers Employment Program said that interview preparation and resume development were most helpful in getting a job.

42%

of respondents in our Financial Empowerment Program said that they now have a higher FICO (credit) score; 38% said that they increased their savings balance; and 73% said that they learned to budget.



OLDER ADULT SERVICES

We open doors to independence, wellness, and engagement for older adults.

We change lives by providing opportunities for older individuals in our community to connect and thrive.



Ernestina and Jesus Montes, participants at Fair Oaks Adult Activity Center

TWO NEW SERVICES:



TECHNOLOGY-BASED SUPPORT

Older adults can access on-demand emotional support outreach and therapy using a new digital application. We provide support and training to enable access to this technology.



TRANSPORTATION

The pilot program *Got Wheels* provides subsidized, on-demand taxi services to eligible adults ages 70+ in Daly City. Drivers are trained to provide "arm in arm" support and vehicles are fully accessible for passengers.

THRIVING at FAIR OAKS

We have been developing and providing programs for older adults since 1978. We believe togetherness and healthy resources are key to living well at any age. That is why special fundraising by our Foothill and Hillsborough Auxiliaries this past year focused on our Older Adult Services Program.

Ernestina and Jesus Montes are just two of the friendly faces who regularly participate at Fair Oaks Adult Activity Center (operated by PFS) in Redwood City. Both were born and raised in Mexico, and each moved to the Bay Area over 40 years ago for work. Ernestina made medical devices, and after two years serving in the Army as a helicopter mechanic, Jesus pursued a career as a butcher. They first met fifteen years ago when they argued over a parking spot one Sunday in their church parking lot. It took one year for Ernestina to agree to go on a date, but Jesus charmed her.

Three years ago, when Ernestina retired, she worried about how they would spend their free time. One day, the couple found Fair Oaks Adult Activity Center. Now, because she stays active at Fair Oaks, Ernestina no longer has arthritis pain in her knee. The exercise classes help her remain fit and focused. As for Jesus, each day he looks forward to attending one of the activities and joining friends at lunch. He is the first on the dance floor leading the Salsa line

and is always ready to smile for the camera. It is with the continued support of our Auxiliaries and all donors, that we are able to help our neighbors like Ernestina and Jesus thrive!



SENIOR PEER COUNSELING PROGRAM

The number of Senior Peer **Counseling Group Sites**

567

Number of adults age 55+ who are receiving counseling in a one-on-one or group setting

Number of adults age 55+ who have been trained and are actively volunteering to counsel participants



Two of our volunteer counselors at a monthly training session



Spring 2019 graduating class of volunteer Senior Peer Counselors

AUXILIARIES

Our Auxiliaries are essential partners in fulfilling our mission. Our three, nonprofit Auxiliaries and one friend volunteer group share their business and community expertise to raise funds by producing exciting events and operating a successful resale store.



Ruth Wisnom, Honorary Life member, and Debbie Harrison, Hillsborough Auxiliary President

FOOTHILL AUXILIARY



HILLSBOROUGH AUXILIARY



RED-CAR-BEL AUXILIARY



THANKS to our AUXILIARIES

Our Auxiliary members volunteer, hold fundraising events, complete service activities, and act as ambassadors of Peninsula Family Service (PFS). For over fifty years our Auxiliaries have supported PFS, and our annual Fund-a-Need, a goal which changes each year to address the most pressing needs of our community.

THE FOOTHILL AUXILIARY carried on their tradition of support last fall through the annual Holidays on a *High Note*, a luncheon that has become a mainstay on the Peninsula, with flower arranging and holiday shopping. In June, members of the Foothill Auxiliary launched a new event Bourbon, Boots 'n Bling. We

saw the great success of this event on the faces of the guests who came together to dine, dance, and laugh. Between the two events, members worked tirelessly on service projects: they created flower arrangements for our teachers, planted a garden at Haven Child Development Center, and held a tremendously successful book drive. www.fapfs.org

THE HILLSBOROUGH AUXILIARY made their mark on the community by holding their annual *Thanks* for Giving holiday luncheon and shopping event in November, where guests shop from boutique vendors. In March, the group produced their signature Gala as members and guests came together for an exciting night of dinner and dancing, with one-of-a-kind auction items, donation drawings, and special guest

appearances! Members enjoyed touring our facilities, launched the Career Closet, and made first-aid kits for families at our child development centers.

www.hapfs.org

THE RED-CAR-BEL AUXILIARY has operated The Family Tree, a new and next-to-new resale shop in San Carlos, since 1968. Generous donations are carefully sorted by dedicated Red-Car-Bel volunteers and offered for sale at bargain prices. The proceeds support our programs; since Family Tree opened its doors, the Auxiliary has raised close to \$2M for PFS. The popularity of the store has steadily increased and it was named 2018 Business of the Year by the City of San Carlos. To shop for special treasures visit The Family Tree, 1589 Laurel Street, San Carlos. 650.339.2401



Mark and Mary Gilles, Foothill Auxiliary President



Ana Grasberger, Kellie Custino, Colleen Dowd Saglimbeni, and Gwendy Scampavia



Heidi Poppenberg and Trudy Somrak

VOLUNTEERS



Teacher Margarita with PJ Rich

2019 VOLUNTEER of the YEAR

Many volunteers find it hard to say goodbye when their shift is over, including PJ Rich, a recent graduate from St. Ignatius High School. This summer, PJ visited with staff to reflect on his 160+ volunteer hours completed during high school at the Child Development Center in San Mateo.

"Over the past three years, I have been able to watch the kids grow. It was amazing to see them learn new skills, but one child stood out." Davi was one of the 16 eager faces in Teacher Margarita's preschool classroom. "On my last day, I knew it was going to be hard to say goodbye, but Davi gave me a picture he drew of the two of us together. I still have that picture and remember how rewarding it was to volunteer in the classroom."

PJ enjoyed volunteering so much that he convinced his younger brother, Zach, to join. "I tell others that it is a win-win situation to volunteer at Peninsula Family Service. You get to teach and play with children. How great is that?!" In addition to being a volunteer, PJ is also a donor to PFS, contributing his hard-earned money from a summer job.

We proudly announce PJ Rich as the PFS 2019 *Volunteer of the Year*. Thank you to all of our volunteers who generously donate their time and skills to help our community thrive!



Students from Crystal Springs Uplands School share their musical talents with our Child Development Center



To find your volunteer opportunity, visit our online portal at www.peninsulafamilyservice.org/volunteer.

Opportunities:

- Volunteer with our preschool/toddlers
- Host Pre-K graduation, or sponsor backpacks for graduates
- Serve on the *DriveForward* Loan Committee
- Conduct participant surveys

- Provide meal service and office support at Fair Oaks Adult Activity Center
- Become a Senior Peer Counselor
- Organize and host the Career Closet
- Participate in holiday toy and food drives
- Assist with mailings and office projects

STRATEGIC PLAN

A NEW TOOL: **KEY PERFORMANCE INDICATORS (KPIS)**

Our four-year Strategic Plan (FY 2018-2022), described in last year's Annual Report, has served as an excellent roadmap for this fiscal year 2018-2019. Over the past year we committed to and demonstrated the vision and values detailed in our plan.

A tactical element added to our organizational protocol supporting the Strategic Plan, is the use of Key Performance Indicators (KPIs) to help us evaluate the progress of our programs and activities. This fall, we will analyze the first year of KPI results.

These KPIs are one more tool to expand our in-depth data analysis and evaluation of our programs and activities. This approach will support us in successfully completing our Strategic Plan roadmap by 2022.

Your continued support is needed to accomplish these KPI goals through 2022 and beyond. Thank you.

A FEW EXAMPLES OF KPIs:



Increase the number of our teachers who attain a B.A. or M.A. degree



Increase loan volume for our DriveForward (and DriveForward Electric) program



Increase the number of matches of Senior Peer Counselors to program participants





Volunteers from Xelay Acumen read to children



Volunteers from Y Media Labs sponsored and hosted graduation

PARTNER SPOTLIGHT



Peninsula Clean Energy CEO, Jan Pepper, speaking at our Thought Leader Series event



To learn more about the *DriveForward*Electric auto loan program, Contact Rob Lajoie,

VP of Financial Empowerment,

rlajoie@peninsulafamilyservice.org;

650-403-4300 X4415.

Our long-standing *DriveForward* program provides affordable interest rates on vehicle loans for those who qualify. By combining professional financial counseling and assistance with thoughtful budgeting, we help participants end the cycle of financial instability and rebuild credit.

In March, Peninsula Family Service (PFS) and Peninsula Clean Energy (PCE) partnered to form the *DriveForward Electric* program, an incentive for *DriveForward* auto loan participants to receive \$4,000 if they choose to purchase a used plug-in hybrid electric vehicle (PHEV).

The *DriveForward Electric* program was launched publicly in May at our Thought Leader Series event, *The Future of Transportation, Clean Energy & Transformation.* Over 150 people gathered to watch presentations from local transportation and climate experts including Dr. Stephen Zoepf and Associate Professor Jenny Suckale of Stanford University; Jan Pepper, CEO, of Peninsula Clean Energy; Ariane Erickson of Acterra; and San Mateo County Supervisor, Dave Pine.

The new PFS-PCE partnership has already gained traction and several *DriveForward Electric* loans

have been approved and processed. To obtain their vehicles, these proud new PHEV owners worked with PFS loan officers to evaluate their finances and to gain approval for the loan. Program eligibility is based on total household income, ranging from up to \$48,560 for one person to \$169,520 for a family of eight. Successful loan applicants must live in San Mateo County, have a valid driver's license, and the income to cover the vehicle loan, maintenance, and fueling expenses. PCE's incentive make these clean transportation cars much more accessible in price.

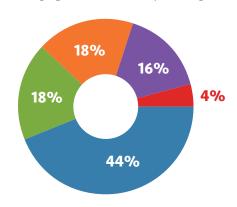
Ana, one of the first participants of the new *DriveForward Electric* program, purchased a high-quality used Chevy Volt (PHEV). As a full-time preschool teacher and mother of a six-year old, it was very important for Ana to make the right choice when it came to purchasing a vehicle. She commented "I don't have to worry about the gas, it also helps the environment, and my pocket at the end of the day."

Thank you to all our *DriveForward Electric* partners: Peninsula Clean Energy, Self-Help Federal Credit Union, and Upward Credit Union.

FINANCIAL OVERVIEW

At Peninsula Family Service (PFS) we believe in transparency and accountability. The charts below provide a snapshot of how your support is distributed. This is a visual representation of how your financial contributions reach the most vulnerable in our community.

PROGRAM REVENUE



REVENUE: \$13,389,721



Due to the timing of the report publication, the financial results have not been certified by our auditors.

PROGRAM EXPENSES



EXPENSES: \$13,201,113



In total we spent \$13,201,113 of which \$10,957,004 (83%) was for program expenses, and \$2,244,109 (17%) was for core support services, leadership, and innovation.

YOU DID IT!!!



SOBRATO CHALLENGE EXCEEDED!

Thanks to the outstanding generosity of our community last year, we met and exceeded a \$120,000 challenge issued by the Sobrato Family Foundation! From July 1, 2018 to June 30, 2019, generous donors responded to the challenge through new, lapsed, or increased donations to PFS. By meeting the match, PFS will receive a total of \$240,000 in unrestricted matching funds from the Sobrato Family Foundation. Thank you to Sobrato and all of our supporters!

IN MEMORIAM

HONORING HELEN CARPENTER ENGELBERT

A dedicated and long-time friend of Peninsula Family Service (PFS), Helen Carpenter Engelbert, passed away peacefully on February 16, 2019. Helen was a devoted supporter and partner of PFS from the 1980's. She was a Board member, donor, and true member of our family.

Helen was born in Milwaukee, Wisconsin, graduated from the University of Michigan and, with her husband, Jack Lamp, raised four children. When Jack passed away in 1984, Helen married Dick Engelbert and enjoyed time with him and within her beloved San Mateo. Helen loved her family "The Gang," golfing, bird watching, her friends, and her church.

In June, 2019, we received a very generous gift from Helen Engelbert's estate. Helen will be recognized and honored by PFS as a member of our Legacy Giving Circle now and in perpetuity.

HONORING PHYLLIS FRIEDMAN

With sadness and great gratitude, PFS remembers the amazing life and generosity of Phyllis Friedman who passed away recently at the age of 95.

A lifelong San Francisco Bay Area resident, Phyllis received both her bachelor's and master's degrees from the University of California at Berkeley, and practiced social work, helping Russian émigrés and single teenage mothers. She married Howard A. Friedman, architect and civil libertarian, in 1946. Phyllis was a remarkable person, devoted to her family and community, and was one of our Pillars of the Peninsula.

HONORING RICHARD TUBBS

Richard Tubbs was an educator, a Superintendent in two School Districts, and with his wife, Joyce, a dedicated community member. Richard was a Board member for several years in the early 2000's and provided important support and leadership, including for the Capital Campaign that resulted in the purchase of the PFS headquarters at 24 Second Avenue in San Mateo. Joyce and Richard have also been strong donors to PFS over many years.

LEGACY GIVING

The Legacy Giving Program of Peninsula Family Service (PFS) will roll out in FY19-20. This will include visibility and recognition of our Legacy Circle members and an estate planning educational workshop.



If you have remembered PFS in your estate plan and are willing to be recognized and inspire others as a member of our Legacy Giving Circle, or if you would like more information about legacy giving to PFS, please contact Deborah Miller at dmiller@peninsulafamilyservice.org; 650-403-4300 X4412.

THANKS to our DONORS

Visionary Circle (\$100.000+)

Estate of Helen Engelbert Kenneth Olivier and Angela Nomellini Judy and Erica Swanson

Humanitarian Circle (\$50,000+)

Inger and Norbert Bischofberger Natalie and Ron Lynch

Heart of Gold Circle (\$25,000+)

Elizabeth and Warren Jenson

Luminary Circle (\$10,000+)

Anonymous (2) Susan Bullis Andrea and Brady Enright The Glastenbury Foundation Debbie and Michael Harrison Joyce and Bill Hetts Linda Hoffman and the J.H. Robbins Foundation

Khristine and Gordy Holterman Sally and Barry Karlin **Audrey Lampert** The Joseph G. Prone Foundation Lilli Rev Nana and Charles Wallace Kimmerly and Robert Webster Howard and Betty White Foundation

Champion Circle (\$5.000+)

Anonymous (2) Lori and Jeff Adams Stacey and Dean Allara Patricia and Steven Anderson Myrtle L. Atkinson Foundation

Cathy and Duncan Beardsley Phyllis and Scott Bedford Jennifer and Michael Buckley Donna and Eric Colson Diane and Howard Crittenden Julie and Kurt de Grosz Mary and Mark Gilles Ginn Family Foundation Joanne and Jon Goldstein Daniel Hagemann Catherine and Kevin Harvey Melanie and Kurt Hoefer Emily Leisy Douglas Magowan Betsy and Bill Pace Jill and Tom Pullev Angela and Joerg Rohde Alvin L. Royse Daniel Scales Courtney and Michael Selfridge Megan and Joe Winters

Leadership Circle (\$2.500+)

Gail and Dan Alberti Leigh Ann and Henry Bandet Sandra McLellan Behling and

David Behling John and Mary Belleck Kay and Gus Benz Julie and Jim Borden Carol and Arne Croce Kellie and Aaron Custino Chris and Molly Dillon Cynthia and Eugene Domecus Robert and Martha Falkenberg Michele Freed and Gary Sprague Kathy and Ken Hao Sharon and Scott Hartley Andrea and Todd Hedrick Jamie and Sinclair Hwang

Beth and Luther Izmirian Diane Kounalakis and Jeff Baxter Nicole and Dale Lum Steve and Cindy Moscaret Chervl and Vincent Muzzi Cindra Nicholson Roy and Carol Nickolai Joann and Matthew Reidy Elizabeth Ross Kristen Sandifer and Charlie Bullock Gwendy and Anthony Scampavia Adrienne Leigh-Schubiner and Jeff Schubiner Naomi Silk Nancy Spencer and Hardy Calcott Joanne Spetz and Zain Saidin Eileen Sullivan Katie and Kirk Syme Meryle Thompson Joseph and Kathryn Toms G. Bradlev and Lynn Tuthill Carol and Roy Whitfield Katharine and Jeff Wilson

Cornerstone Circle (\$1.000+)

Penny and Matthew Alexander Marianne and Jim Arbeed Lvnn and Ralph Armenio Carol Malouf Atkeson Jeanne and William Barulich Anne and Nick Baxter Tierney and Jonathan Beizer Mary Ellen and Tom Benninger Ann and Jess E. Benton III Bob and Linnell Binn Family Fund Elaine and Harry Breeze Agapi and Bruce Burkard John Carver Nancy Child

Marie and Mike Chuang

Maria and Martin Damp Jane and Tom David Jean and Duncan Davidson Jovce and John De Russy Denise de Ville Jane Donahue Colleen Dowd Saglimbeni and Phil Saglimbeni Jane and Anthony* Ellis Carmen and Bill Ericson Tracy and David Farella Roberta and James Gates Connie and Thomas George Nancy Goldcamp Linda and Brian Grasberger Kirsten and Eldridge Gray Joyce and Bob Guglielmi Carol and John Hamilton Wells and Henry Hamilton Marsha and Jim Hannay Mary Hao Susie Huetteman Patricia Hunter and Tim Lucev Jane and David Jackson Linda and Wally Jansen Jenny Johnson Katherine Jones Greg Kaiser Barbara Krebs Carolyn and Rob Lajoie Stephanie Lee Elizabeth Leep/The EACH Foundation Suzanne Legallet Rita Levinson and Dr. Art Levinson Wendy Liau and Steve Wei Anne and Guy Longworth

Nancy and Torstein Lund

Mairin Dudley Macaluso

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Estate of Lawrence H. Cook

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Ruth J. Wisnom

Golnar Yazdi

Family Circle (\$500+)

Anonymous (2) Patty Anixter

Robert and Patricia Boesch

Michelle Box Marilee Brooks

Carolyn and Curtis Brown Shirley Chiu and Richard Li

Heather and Colin Cleary

Joni Cropper

Theodore and Stacey Dobos Alison and John Draper

Patty Dwyer

Francesca Eastman and Edward Goodstein

Gayle Etienne Pettee and James Pettee Amy and Enrique Figueroa Stephanie and John Flynn Lorin Flynn and Jack Marsal

Pandy and John Garvic

Linda Gates

Kim Gelman and Andrew Turner

Steve and Grace Ghiselli Carol and Peter Grassi

Nora Harkin

Roshanne and Ed Hemmat Kit and Charles Henderson

James Hewlett

Ellen and George Hoyem

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Kathy and Sam Jadallah Sylvia and George Johnson

Jane Kern

Michelle and Michael Kwatinetz

Diane and Trask Leonard Heidi and Jay Leupp

Suzanne and Steve Mankoff

Anita Seipp Deborah Martin

Mary Jo and Brian McCarthy

Evelyn McGown and Dean Hafeman

Meg and Stu McLaughlin

Shawn Christianson and Philip McLeod

Janice and Steve Meisel

Irene Miller and Paul Guaraglia Kathryn and John Milligan

Subra and Radha Narayan

John Nicoletti

Kathy and Lou Paolino

Barbara Patterson and Andrew Menkes

Elizabeth and Michael Phillips Emily Phillips and Alexander Witherill

Martha Phillips and Al Taira

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Margaret and Thomas Power Michelle and Dave Privitera

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Barbara and D. Paul Regan

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Patricia and Peter Rosenthal

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Anita Seipp

Barbara and Edwin A. Seipp

Connie M. Sevier Mamatha Shankar Kristi and Bob Spence Nancy and Gary Steele Amy and Evan Tato Sylvia Thompson Sheila and George Tichy

Helping Hands Circle (Up to \$500)

Anonymous (2) Jan Abrams Vilma Agustin Ami Anderson Jane Arita

Bonny and Michael Armacost

Carol Arvidsson Gayle Ascher Margaret Asprey Virginia Atkinson Pamela and Todd Bakar

Lillian Barden Brittni Barron

Eileen Barry and Mike Darcy

Huguette Bartels Tiffany Bassett Julie Baumann

Debbie and Ronald Beall Pauline and John Beare

Joselito Belen Julie Bell

Kristen Benson Margaret Berlese and David Goss

Amy and Carter Bick Patricia and Bill Bocook

Michelle Bonat

Linda and Wayne Bonde Janet Borgens

Carol Boyden John Boyle Martha Brigham Pat Buchanan

Julie Juergens and Erik Budde Katherine and Roy Bukstein

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Sarah Cancilla Suzy and Jeff Cantor Michelle Capelle Rose Carino

Joan Cassman and Michael Ducheon

Joanie and Greg Cattermole Gordon Chamberlain Stephen and Laura Chen Clifford Chernick

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Chapin Cole Leslie Colvin

Kathleen and Michael Conte Ann Hadden-Cornelius and

Craig Cornelius Kate Corpus

Nancy and Robin Crawford

Kristina Crisci Robert Cummins

Lena and William Dawson

Gaye De Benedetti Judy Decker-Inouye Kathleen D'Elia Sheila Dillman Larry Diskin

Carol and Harry Dokouzian

Kathleen Douglas Nancy Drapkin Tamsen Duke

Carol and Andy Duncan Marilyn and Charles Dyer

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Michele and Andrew Epstein

Sue Evans

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Tom Fanucchi Anessa Farber Lisa and Tom Fell Dale Fendorf

Nancy and Harold Fick

Naomi Fine

Jack and Nancy Finney

Jeanne U. Page Fischer and Frank Fischer

Carol Fischer

Susan Fisher and Carl Thomas

Deborah Flaherty Karen Flood Cynthia and Bill Floyd Kris and Rob Forbes

Marilyn Frank and Martin Goldstein

Elaine Fraser

Jennifer Ford

Oliver Frank

Hilda and Hal Friedman Jennifer and Emmanuel Gabet

John Galen Janis Gallagher

Christina and Larry Garvey

Mark George Dominic Giovannetti Colleen Giovara

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^{*}Deceased

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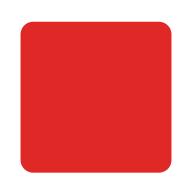
Bindhi Gandhi of Sutter Health Mills-Peninsula Medical Center, brought several of her favorite children's books to share with First Step Preschoolers.



Katie Harkin of the Packard Foundation joined in a pajama and book party with the children and read Chicka Chicka Boom Boom and Elephants Can't Dance.



















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